JUMP START PROGRAM

Jump Start: Accounting

September 18, 2013

Have patience. All things are difficult before they become easy. --Saadi



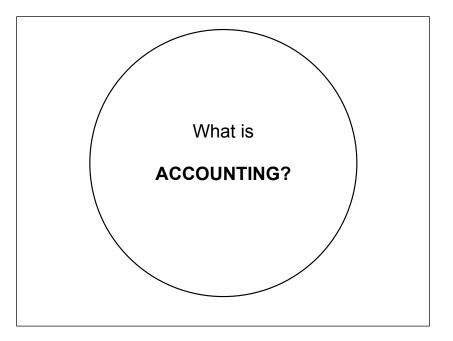
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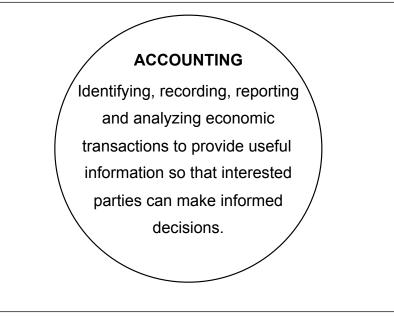
0	ur Time Together
	Topics and Assignments
Wednesday (9/18)
Topics:	Introduction to Connect Painting the big picture: Accounting in society Introduction to the four financial statements Introduction to the accounts found on each statement Introduction to recording economic transactions
Thursday (9/19)	
Topics:	Practice recording economic transactions Practice creating balance sheets Practice creating income statements
Friday (9/20)	
Topics:	Introduction to creating cash flow statements Review of how everything fits together Practice exam

Tools

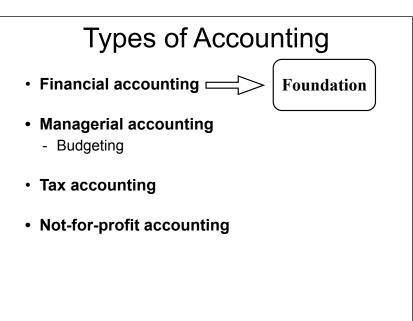
- Jump Start website
- Canvas
- Connect





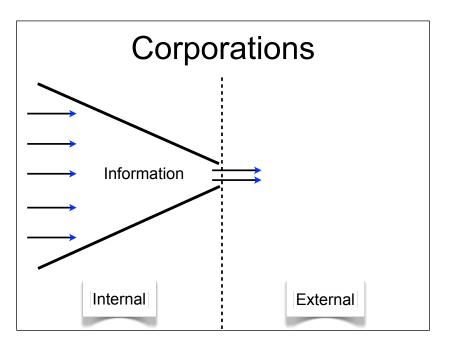






Ownership Structures

- Sole proprietorships
- Partnerships
- ➡ Corporations



Science or Art...

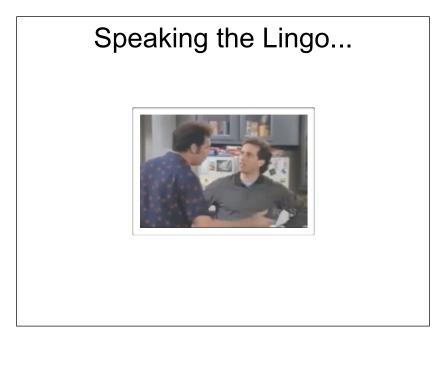
...It seems to me fundamentally important to recognize that the accounts of a modern business are not entirely statements of fact, but are, to a large extent, expressions of opinion based partly on accounting convention, partly on assumptions, explicit and implicit, and partly on judgment.

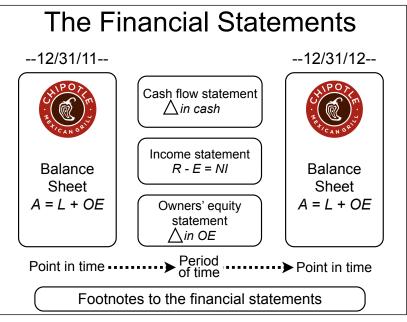
--George May

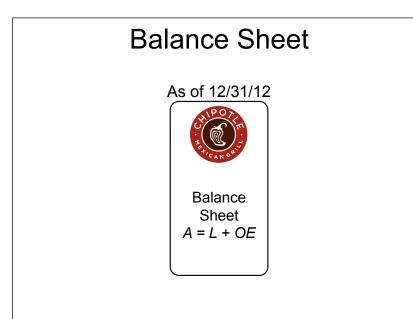
My Model of Accounting

Acronyms

- CPA
- AICPA
- Big 4
- SOX
- IFRS
- Dr. and Cr.







Balance Sheet --Assets--

Asset recognition criteria

- Ownership
- Future economic benefits > costs
- Benefits can be measured
- > Value of assets on the balance sheet is a LOWER bound
- Some assets do not meet the above criteria and are therefore not recognized

Balance Sheet --Assets--

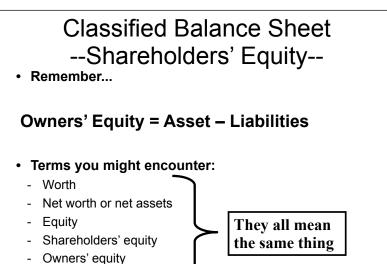
- Order of presentation
 - Current assets
 - ✓ Assets that will benefit the firm over the next year or its operating cycle, whichever is longer.
 - ✓ Listed in order of liquidity
 - Non-current or long-term assets

Balance Sheet --Liabilities--

- Liability recognition criteria
 - An obligation exists
 - Amount and timing of obligation can be measured

Balance Sheet --Liabilities--

- Order of presentation
 - Current liabilities
 - ✓ Liabilities that a firm expects to satisfy with current assets (i.e., typically within one year)
 - Non-current or long-term liabilities
 - ✓ Long-term liabilities are typically reported at their "present value"

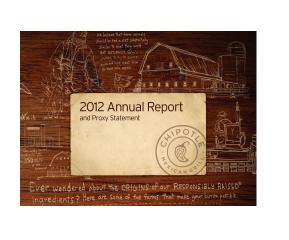


Classified Balance Sheet --Shareholders' Equity--

Order of presentation

Book value

- Stock (contributed capital)
- Retained earnings (earned capital)
 - ✓ Beginning balance + net income dividends = ending balance
- Other (if any...typically minor)



2012 Annual Report Contents

- Cover (1) ------ PDF page #...not 10K page # •
- Letter to Shareholders (2)

- 10K
 - Introduction and overview (3 11)
 - Discussion of risk factors (11 25)
 - Market information (e.g., stock price) (28 29)
 - Management's discussion and analysis (MD&A) (31 39)
 - Auditor's audit letter (41)
 - Financial statements (42 45)
 - Footnotes (46 59)
 - Management's letter (60) _
 - Auditor's internal controls letter (61)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 \times

For the fiscal year ended December 31, 2012

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from Commission File Number: 1-32731

CHIPOTLE MEXICAN GRILL, INC.

Delaware (State or other jurisdiction of incorporation or organization)

84-1219301 (IRS Employer Identification No.)

1401 Wynkoop Street, Suite 500 Denver, CO (Address of Principal Executive Offices) 80202 Registrant's telephone number, including area code: (303) 595-4000 Securities registered pursuant to Section 12(b) of the Act: Title of each class Name of each exchange on which registered Common stock, par value \$0.01 per share New York Stock Exchange Securities registered pursuant to Section 12(g) of the Act: None

CHIPOTLE MEXICAN GRILL, INC. CONSOLIDATED BALANCE SHEET

(in thousands, except per share data)

(in thousands, except per share data)			
CANO	Decen	nber	31
	2012		2011
Assets			
Current assets:			
Cash and cash equivalents	\$ 322,553	\$	401,243
Accounts receivable, net of allowance for doubtful accounts of \$1,187			
and \$208 as of December 31, 2012 and 2011, respectively	16,800		8,389
Inventory	11,096		8,913
Current deferred tax asset	8,862		6,238
Prepaid expenses and other current assets	27,378		21,404
Income tax receivable	9,612		_
Investments	150,306		55,005
Total current assets	 546,607		501,192
Leasehold improvements, property and equipment, net	866,703		751,951
Long term investments	190,868		128,241
Other assets	42,550		21,985
Goodwill	21,939		21,939
Total assets	\$ 1,668,667	\$	1,425,308



CHIPOTLE MEXICAN GRILL, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollar and share amounts in thousands, unless otherwise specified)

1. Description of Business and Summary of Significant Accounting Policies

Chipotle Mexican Grill, Inc. (the "Company"), a Delaware corporation, develops and operates fast-casual, fresh Mexican food restaurants throughout the United States. The Company also has five restaurants in Canada, five in London, England, and one in Paris, France. Further, the Company operates one ShopHouse Southeast Asian Kitchen, serving fast-casual, Asian inspired cuisine. The Company manages its operations based on six regions and has aggregated its operations to one reportable segment.

Cash and Cash Equivalents

The Company considers all highly liquid investment instruments purchased with an initial maturity of three months or less to be cash equivalents.

Leasehold Improvements, Property and Equipment

Leasehold improvements, property and equipment are recorded at cost. Internal costs directly associated with the acquisition, development and construction of a restaurant are capitalized and were \$10,038, \$9,616 and \$8,167 for the years ended December 31, 2012, 2011 and 2010, respectively. Expenditures for major renewals and improvements are capitalized while expenditures for major renewals and improvements are capitalized while expenditures for minor replacements, maintenance and repairs are expensed as incurred. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the lease term, which generally includes reasonably assured option periods, or the estimated useful lives of the assets. Upon retirement or disposal of assets in the consolidated statement of income and comprehensive income.

At least annually, the Company evaluates, and adjusts when necessary, the estimated useful lives. The changes in estimated useful lives did not have a material impact on depreciation in any period. The estimated useful lives are:

Leasehold improvements and buildings	3-20 years
Furniture and fixtures	4-10 years
Equipment	3-7 years

Leasehold improvements, property and equipment were as follows:

_			
_	2012	_	2011
\$	11,062	\$	11,062
	996,080		849,102
	100,416		89,180
_	204,062	_	172,776
	1,311,620		1,122,120
_	(444,917)		(370,169)
\$	866,703	\$	751,951
	\$	996,080 100,416 204,062 1,311,620 (444,917)	996,080 100,416 204,062 1,311,620 (444,917)

CHIPOTLE MEXICAN GRILL, INC. CONSOLIDATED BALANCE SHEET

(in thousands, except per share data)

6th T	December 31			31
	_	2012	_	2011
Liabilities and shareholders' equity				
Current liabilities:				
Accounts payable	\$	58,700	\$	46,382
Accrued payroll and benefits		71,731		60,241
Accrued liabilities		56,278		46,456
Current portion of deemed landlord financing		143		133
Income tax payable			_	4,241
Total current liabilities		186,852		157,453
Deferred rent		167,057		143,284
Deemed landlord financing		3,386		3,529
Deferred income tax liability		48,947		64,381
Other liabilities		16,499	_	12,435
Total liabilities		422,741	_	381,082
Shareholders' equity:				
Preferred stock, \$0.01 par value, 600,000 shares authorized, no shares				
issued as of December 31, 2012 and 2011		_		_
Common stock \$0.01 par value, 230,000 shares authorized, and 34,912 and 34,357 shares issued as of December 31, 2012 and 2011,				
respectively		349		344
Additional paid-in capital		816,612		676,652
2012 and 2011, respectively		(521,518)		(304,426)
Accumulated other comprehensive income		1,024		197
Retained earnings		949,459	_	671,459
Total shareholders' equity		1,245,926		1,044,226
Total liabilities and shareholders' equity	¢.	1,668,667	s	1.425.308



CHIPOTLE MEXICAN GRILL, INC. CONSOLIDATED STATEMENT OF INCOME AND COMPREHENSIVE INCOME

N 68 ¹ (in thousands, except per	Years ended December 31					
		2012		2011		2010
Revenue	\$	2,731,224	\$	2,269,548	\$	1,835,922
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):						
Food, beverage and packaging		891,003		738,720		561,107
Labor		641,836		543,119		453,573
Occupancy		171,435		147,274		128,933
Other operating costs		286,610		251,208		202,904
General and administrative expenses		183,409		149,426		118,590
Depreciation and amortization		84,130		74,938		68,921
Pre-opening costs		11,909		8,495		7,767
Loss on disposal of assets		5,027		5,806		6,296
Total operating expenses	_	2,275,359		1,918,986		1,548,091
ncome from operations		455,865		350,562		287,831
interest and other income (expense), net		1,820	_	(857)	_	1,230
ncome before income taxes		457,685		349,705		289,061
Provision for income taxes	_	(179,685)	_	(134,760)	_	(110,080
Net income	\$	278,000	\$	214,945	\$	178,981
Other comprehensive income:			_			
Foreign currency translation adjustments		827	_	(409)	_	577
Comprehensive income	\$	278,827	\$	214,536	\$	179,558

Income Statement Accounts

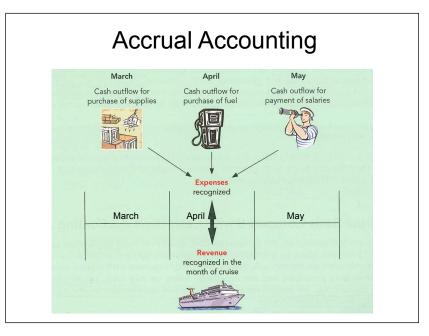
Revenues are...

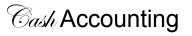
- Increases in assets or settlements of liabilities from ongoing operations.
- Expenses are...
 - Decreases in assets or increases in liabilities from ongoing operations incurred to generate revenues during the period.

Income Statement Accounts

Revenue recognition

- We record revenue in the period in which it is *earned*, which may or may not be the period in which we receive cash.
- Expense recognition
 - We record expenses in the same period we recognize the revenues they helped generate.
 - We *match* the expenses with the revenues they helped generate (this is called the "matching principle").





- Revenue recognition
 - We record revenue in the period in which we receive cash.
- Expense recognition
 - We record expenses in the period in which we pay cash.
- Both GAAP and IFRS require accrual (not cash) accounting.
 - Why?

Accrual vs Cash Accounting

• Example...

- On May 20 we buy an inventory item on account for \$50.
- On May 25 we sell the inventory item to a customer on account for \$80.
- Account for these transactions under an accrual system of accounting.
- Account for these transactions under a cash system of accounting.

CASH ≠ INCOME

- May 20: Buy shoes on credit from supplier for \$50
- May 25: Sell (same) shoes to customer on credit for \$80

<u>ACCRUAL</u> Assets	=	Liabilities	+	Equity
<u>CASH</u>				

Accrual vs Cash Accounting

- Accrual accounting...
 - Records transactions
- Cash accounting...
 - Records the inflows and outflows of cash
- The key difference between the two...

TIMING

The World Around You... Emmert made \$1.7 million, according to NCAA tax return Steve Berkowitz, USA TODAY Sports 1:16 p.m. EDT July 14, 2013

The return, which the NCAA provided Wednesday in response to a request from USA TODAY Sports, shows that Emmert received

- \$1,201,159 in base compensation.
- \$234,300 in retirement and deferred compensation.
- \$214,947 in other reportable compensation.
- \$23,689 in nontaxable benefits.

Emmert's total of \$1,674,095 means he received 46% more in compensation than Brand did.

The New Hork Times

May 6, 2013

Worst of the 'What Were They **Thinking?' Contracts** By BENJAMIN HOFFMAN

BOBBY BONILLA, 2000

1 year, \$5.9 million

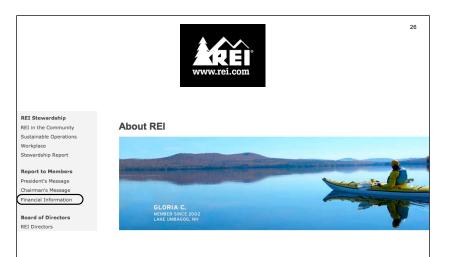
A special case in which the dollar figure was quite low, but the ramifications were far-reaching. To save some money when Bonilla was released before the 2000 season, the Mets asked him to accept deferred payments instead of the \$5.9 million he was owed. In 2011, Bonilla received the first of those payments, and he will continue to receive annual checks for a little less than \$1.2 million until 2035. In all, this creative accounting will result in Bonilla's being paid \$29.8 million. This season, Bonilla, who retired in 2001, is making more than 18 players on the Mets' active roster.



CHIPOTLE MEXICAN GRILL, INC. CONSOLIDATED STATEMENT OF INCOME AND COMPREHENSIVE INCOME

(in thousands, except per share data)

Years ended December 31					
_	2012	_	2011	_	2010
\$	2,731,224	\$	2,269,548	\$	1,835,922
	891,003		738,720		561,107
	641,836		543,119		453,573
	171,435		147,274		128,933
	286,610		251,208		202,904
	183,409		149,426		118,590
	84,130		74,938		68,921
	11,909		8,495		7,767
_	5,027	_	5,806	_	6,296
	2,275,359	_	1,918,986	_	1,548,091
	455,865		350,562		287,831
	1,820		(857)	_	1,230
	457,685		349,705		289,061
_	(179,685)	_	(134,760)	_	(110,080)
\$	278,000	\$	214,945	\$	178,981
				_	
	827		(409)		577
\$	278,827	\$	214,536	\$	179,558
	+ 	2012 \$ 2,731,224 891,003 641,836 171,435 286,610 183,409 84,130 11,909 5,027 2,275,359 455,865 1,820 457,685 (179,685) \$ 278,000 827	2012 \$ 2,731,224 \$ \$ 2,731,224 \$ \$ 891,003 641,836 171,435 286,610 183,409 84,130 11,909 5,027 2,275,359 455,865 1,820 457,685 (179,685) \$ \$ 278,000 \$	2012 2011 \$ 2,731,224 \$ 2,269,548 \$ 2,731,224 \$ 2,269,548 \$ 2,731,224 \$ 2,269,548 \$ 2,731,224 \$ 2,269,548 \$ 2,751,224 \$ 2,269,548 \$ 171,435 147,274 286,610 251,208 \$ 183,409 149,426 \$ 84,130 74,938 \$ 11,909 8,495 \$ 5,027 5,806 2,275,359 1,918,986 455,665 350,562 1,820 (857) (179,685) (134,760) \$ 278,000 \$ 214,945 827 (409)	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$



CONSOLIDATED BALANCE SHEETS (in thousands)			www.rei.com
December 31, 2012 and 2011			
	 2012		2011
Assets			
Current assets:			
Cash and cash equivalents	\$ 168,321	\$	128,305
Short-term investments	178,312		197,443
Accounts receivable, less allowance for doubtful accounts			
of \$28 and \$232, respectively	17,905		17,048
Inventories	338,977		316,088
Current deferred income taxes, net	34,940		34,439
Prepaid expenses and other	12,689		12,457
Total current assets	 751,144		705,780
Property and equipment, net of accumulated depreciation			
of \$483,702 and \$421,461, respectively	426,497		399,282
Deferred income taxes, net	5,352		5,967
Other	 8,871		7,934
Total assets	\$ 1,191,864	\$	1,118,963

		www.rei.com
Liabilities and members' equity	2012	2011
Current liabilities:		
Accounts payable	\$ 127,135	\$ 134,342
Customer-related obligations	183,281	155,999
Patronage dividends payable	98,796	94,704
Accrued payroll and benefits	57,423	58,882
Business taxes and other accrued liabilities	34,458	30,335
Income taxes payable	4,362	5,923
Total current liabilities	 505,455	 480,185
Deferred rent and other long-term liabilities	59,564	57,667
Members' equity:		
Memberships	176,920	160,054
Accumulated other comprehensive income	255	392
Retained earnings	449,6 70	420,665
Total members' equity	 626,845	 581,111
Total liabilities and members' equity	\$ 1,191,864	\$ 1,118,963

	2012	2011
Net sales Cost of sales	\$ 1,930,635 1,128,065	\$ 1,798,009 1,034,924
Gross profit	802,570	763,085
Operating expenses: Payroll-related expenses Occupancy, general and administrative	351,201 314,778 665,979	336,175
Operating income	136,591	133,234
Other expense, net	(2,747)	(4,808)
Income before patronage dividends and income taxes	133,844	128,426
Patronage dividends, net Income before income taxes	<u> </u>	81,871 46,555
Provision for income taxes	15,577	16,387
Net income	\$ 29,005	\$ 30,168



Balance Sheet Quiz

Ullrich Company sells bicycles. Ullrich's financial records contain the following accounts and balances (as of 12/31/12). The accounts are randomly listed.

		Accounts receivable	\$11,000
Accounts payable	\$50,000	Unearned revenue	\$55,000
Common stock	\$78,000		
		Prepaid rent	\$20,000
Cash	\$36,000		
Land	\$30,000		
Inventory	\$110,000	Retained earnings	\$82,000
		Equipment, net	\$145,000
		Wages payable	\$10,000
Taxes payable	\$10,000	Notes payable	\$67,000

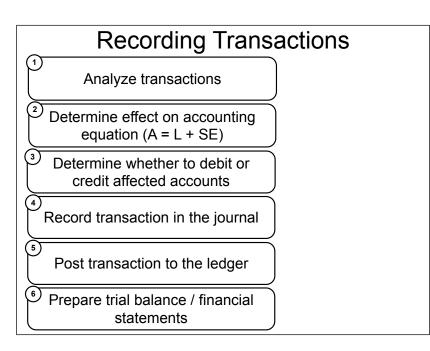
★What are Ullrich's total assets?★What are Ullrich's total liabilities?

Income Statement Quiz

Ullrich Company sells bicycles. Ullrich's financial records contain the following accounts and balances (as of 12/31/12). The accounts are randomly listed.

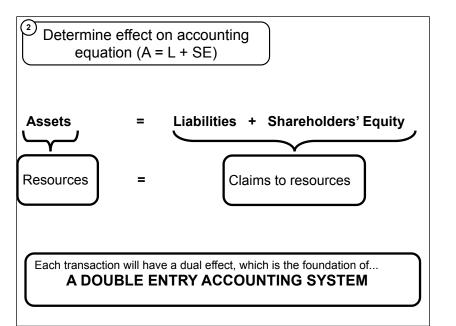
	,		
Rent expense	\$24,000	Accounts receivable	\$11,000
Accounts payable	\$50,000	Unearned revenue	\$55,000
Common stock	\$78,000	Depreciation expense	\$7,000
Cost of goods sold	\$231,000	Prepaid rent	\$20,000
Cash	\$36,000	Bike sales	\$712,000
Land	\$30,000	Interest expense	\$5,000
Inventory	\$110,000	Retained earnings	\$82,000
Service revenue	\$293,000	Equipment, net	\$145,000
Wage expense	\$195,000	Wages payable	\$10,000
Taxes payable	\$10,000	Notes payable	\$67,000

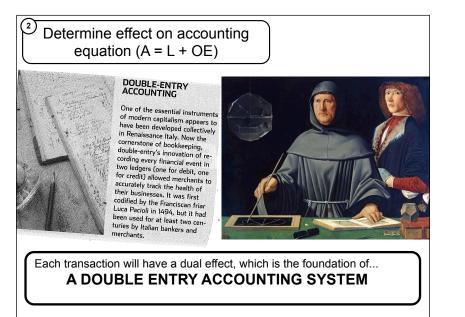
★What is Ullrich's net income?



Analyze transactions

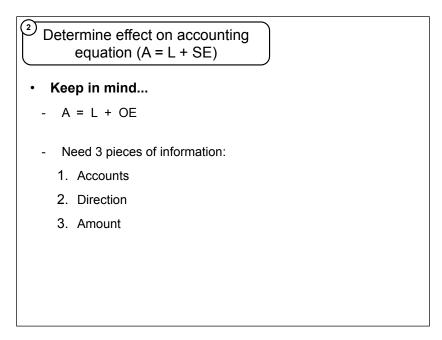
- What are source documents?
- Why do we need source documents?

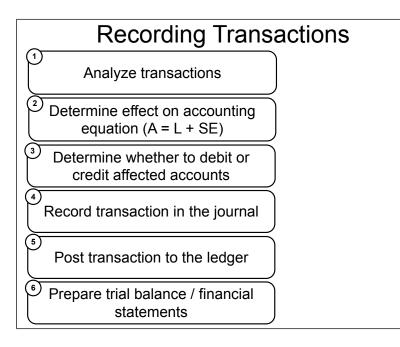




²⁾ Determine effect on accounting equation (A = L + SE)

- When determining the effect on the accounting equation ask yourself...
 - What are the accounts that are affected?
 - Do those accounts increase or decrease?
 - By how much do they increase or decrease?





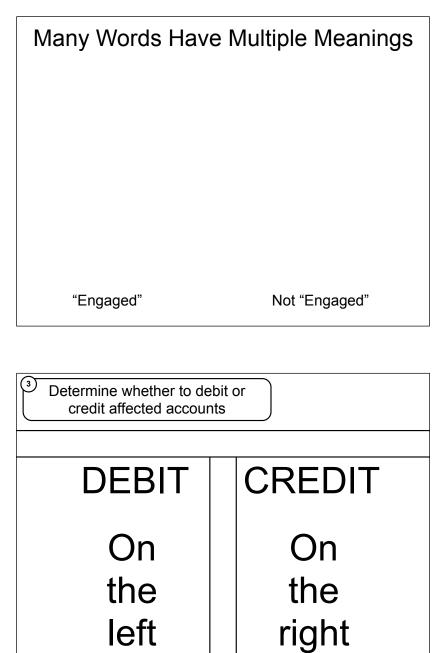
New York Times (January 8, 2013)

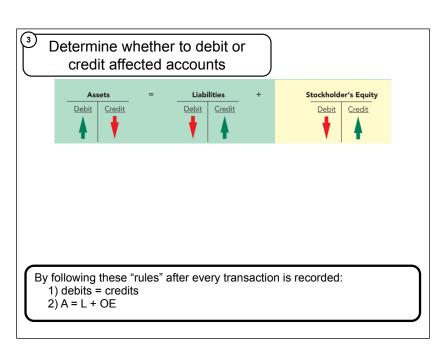
JANUARY 8, 2013, 4:44 PM

Despite Promise, Federal Tax-Refund Debit Cards a No Go

By ANN CARRNS

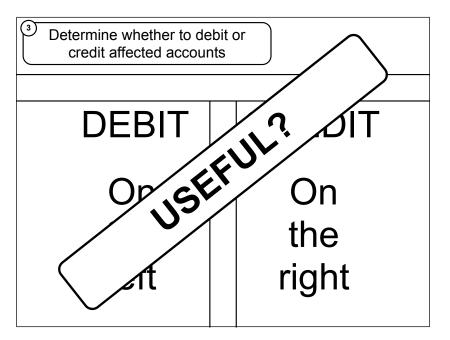
Giving consumers who lack accounts at a bank or credit union the option of getting tax refunds on multiuse, prepaid <u>debit cards</u> may help bring them into the financial mainstream, a report from the <u>Urban Institute</u> finds. But the accounts must be low-cost, easy to use and available early in the tax season to encourage their use.

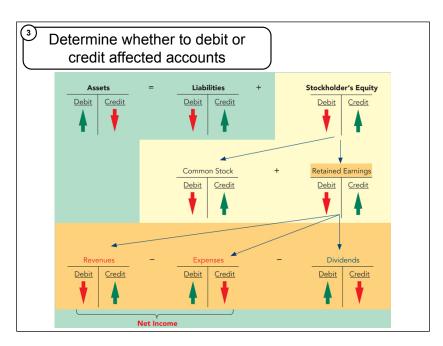


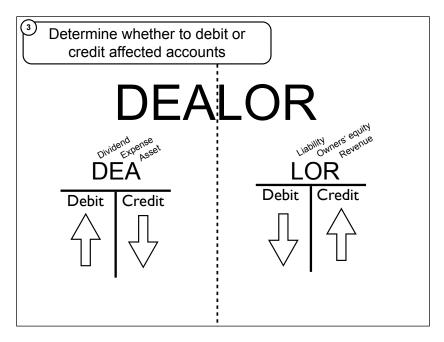


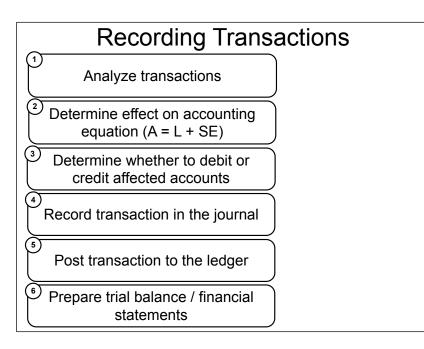
³ Determine whether to debit or credit affected accounts

- When determining whether to debit or credit an account ask yourself...
 - What are the accounts that are affected?
 - Is the account an asset account, a liability account, or a shareholders' equity account?
 - Do those accounts increase or decrease?
 - Should I debit or credit the account?
 - By how much do they increase or decrease?









A Record transaction in the journal

What is a journal?

- A chronological record of all transactions affecting a firm.

LEFT RIGHT

Date	Ref #	Accounts	Debit	Credit	
		Account name Account name	Amount	Amount	
*Description of transaction (we often leave this out when practicing)					

Record transaction in the journal

• What is a journal?

- A chronological record of all transactions affecting a firm.

			LEFT	RIGHT
Date	Ref #	Accounts	Debit	Credit
1/10/13	1	Equipment (+A) Cash (-A)	500	500

Recording Transactions

• What is a journal?

- A chronological record of all transactions affecting a firm.

URAL ENT	RIES			
DATE	REF #	ACCOUNTS	DEBITS	CREDITS
5/15/10	1	Cash (+A) Accounts receivable (-A)	11,000	11,000
5/16/10	2	Accounts payable (-L) Cash (-A)	18,000	18,000
4/18/11	3	Inventory (+A) Accounts payable (+L)	20,000	20,000
4/20/11	4	Cash (+A) Unearned revenue (+L)	140,000	140,000
4/21/11	5	Accounts receivable (+A) Unearned revenue (+L)	7,000	7,000

Post transaction to the ledger

What is a ledger?

5

- All accounts used to record a company's transactions.
- The process of transferring the debit and credit information from the journal to individual accounts in the ledger is called "posting"

Account name debits credits

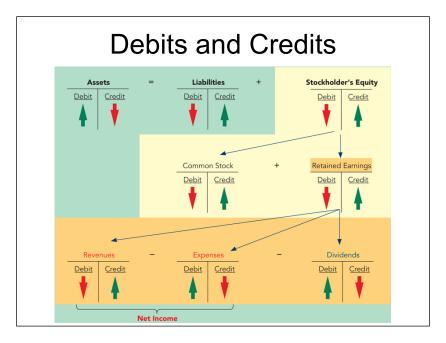
KYTELE KORN
We sell common stock for \$10,000 cash.
We borrow \$3,000 cash from the bank

2.	Jan 25:	We borrow \$3,000 cash from the bank.
3.	Feb 10:	We purchase equipment for \$5,000 cash.
4.	Feb 12:	We purchase \$500 of inventory on credit.
5.	Mar 15:	We sell goods for \$12,000 cash. The goods cost us \$500.
6.	Mar 30:	We pay \$200 cash for rent expense.
7.	Mar 30:	We pay \$500 cash for salary expense.
8.	Mar 30:	We receive \$500 cash in advance for goods that we will deliver next week.

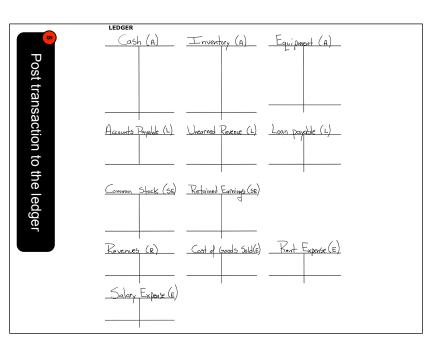
1. Jan 1:

 ASSETS	=	LIABILITIES	+	OWNERS' EQUITY

4 R	ecord tra	nsaction in the journal
5	Post tran	saction to the ledger
1.	Jan 1:	We sell common stock for \$10,000 cash.
2.	Jan 25:	We borrow \$3,000 cash from the bank.
3.	Feb 10:	We purchase equipment for \$5,000 cash.
4.	Feb 12:	We purchase \$500 of inventory on credit.
5.	Mar 15:	We sell goods for \$12,000 cash. The goods cost us \$500.
6.	Mar 30:	We pay \$200 cash for rent expense.
7.	Mar 30:	We pay \$500 cash for salary expense.
8.	Mar 30:	We receive \$500 cash in advance for goods that we will deliver next week.

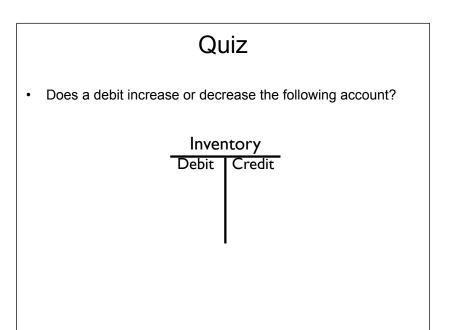


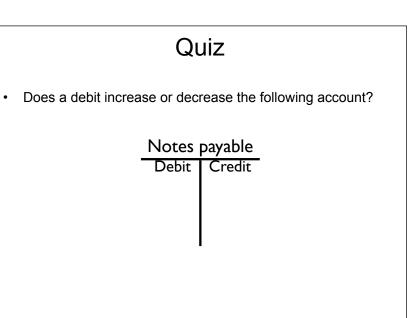
r						
Record	trans	actio	n in the journal			
	DATE	REF #	ACCOUNTS	DEBIT	CREDIT	
	1-Jan	1	Cash (+A) Common stock (+SE)	10,000	10,000	
	25-Jan	2	Cash (+A) Note payable +(L)	3,000	3,000	
	10-Feb	3	Equipment (+A) Cash (-A)	5,000	5,000	
	12-Feb	4	Inventory (+A) Accounts payable (+L)	500	500	
	15-Mar	5	Cash (+A) Revenue (+R, +SE)	12,000	12,000	
			Cost of goods sold (+E, -SE) Inventory (-A)	500	500	
	30-Mar	6	Rent expense (+E, -SE) Cash (-A)	200	200	
	30-Mar	7	Salary expense (+E, -SE) Cash (-A)	500	500	
	30-Mar	8	Cash (+A) Unearned revenue (+L)	500	500	

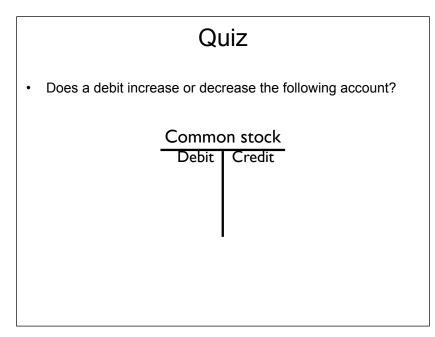


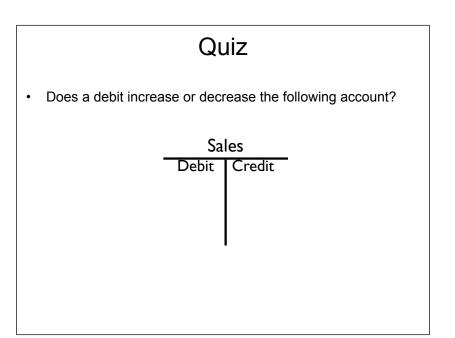
Quiz

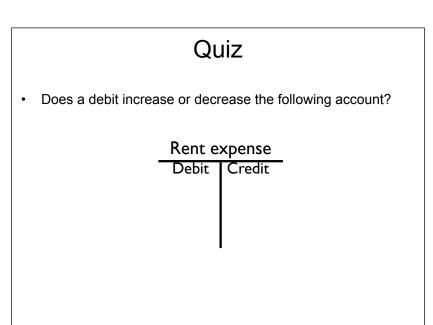
- True or false: Under a double-entry accounting system a single transaction may affect three accounts.
- True or false: Under a double-entry accounting system a single transaction may affect three accounts.











Quiz

• Interpret the following journal entry.

Date	Ref #	Accounts	Debit	Credit
1/15/13	2	Accounts receivable (+A) Sales (+R, +OE)	500	500

Quiz

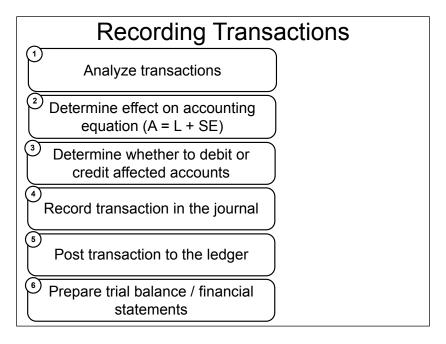
• Interpret the following journal entry.

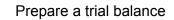
Date	Ref #	Accounts	Debit	Credit
1/15/13	3	Cost of goods sold (+E, -OE) Inventory (-A)	500	500

Q	u	iz
Q	G	12

• Interpret the following journal entry.

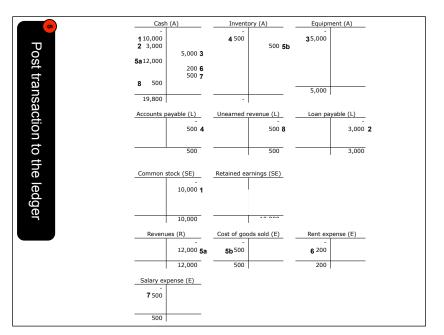
Date	Ref #	Accounts	Debit	Credit
1/15/13	4	Cash (+A) Accounts receivable (+A) Bike revenue (+R, +OE) Service revenue (+R, +OE)	500 600	800 300





- What is a trial balance?
 - A list of all accounts and their balances at a particular date, showing that total debits equal total credits.
 - A trial balance is for internal purposes only. It is not disclosed to external parties.
 - A trial balance provides a check on the equality of the debits and credits.

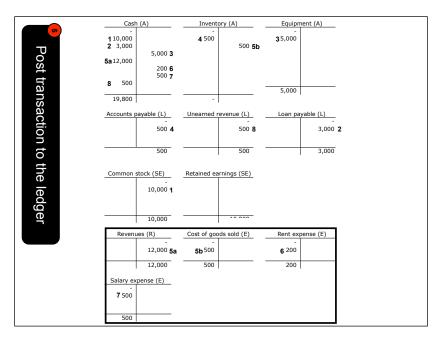
Prepare a trial bala	ince		
EAGLE GOLF ACADEMY Trial Balance January 31			
Accounts	Debit	Credit	
Cash	\$ 6,200		
Accounts Receivable	2,500		
Supplies	2,300		
Prepaid Rent	6,000		
Equipment	24,000		
Accounts Payable		\$ 2,300	
Unearned Revenue		600	
Notes Payable		10,000	
Common Stock		25,000	
Retained Earnings		0	
Dividends	200		
Service Revenue		6,100	
Salaries Expense	2,800		
Totals	\$44,000	\$44,000	



(6	ACCOUNTS	DEBIT	CREDIT
		Cash	19,800	
	Ρ	Inventory	-	
	rep	Equipment	5,000	
	Prepare	Accounts payable		500
	a	Unearned revenue		500
	1 E	Loan payable		3,000
	trial balance	20011 puljubie		5,000
	_	Common stock		10,000
	Sa	Retained earnings		, -
	lla			
	nc	Revenues		12,000
	ö	Cost of goods sold	500	
		Rent expense	200	
1		Salary expense	500	
l				
			26,000	26,000

The closing process

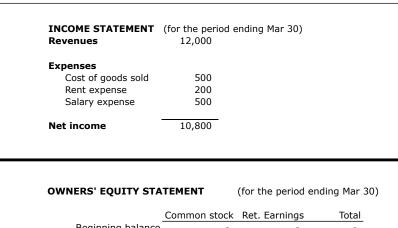
- The purpose of the closing process is to close out all temporary accounts (income statement accounts) into retained earnings.
- Steps in the closing process
 - 1. Close all revenue accounts to retained earnings.
 - 2. Close all expense accounts to retained earnings.
 - 3. Account for any dividends declared.

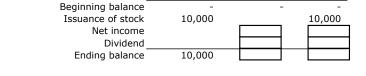


() ()	ACCOUNTS	DEBIT	CREDIT
	Cash	19,800	
Prepare	Inventory Equipment	- 5,000	
В С	Accounts payable Unearned revenue Loan payable		500 500 3,000
trial balance	Common stock Retained earnings		10,000
Ince	Revenues	500	12,000
	Cost of goods sold Rent expense	500 200	
	Salary expense	500	
		26,000	26,000

Cash Inventory Equipment	сlosin ревіт 19,800 5,000	g credit	ACCOUNTS Cash	Closing DEBIT	CREDIT
Cash Inventory Equipment	19,800	CREDIT	Cash		CREDIT
Inventory Equipment	-		Cash		CREDIT
Inventory Equipment	-			10 200	
	5,000			19,800	
			Inventory	-	
		500	Equipment	5,000	
Accounts payable Jnearned revenue		500 500	Accounts payable		500
Loan payable		3,000	Unearned revenue		500
		- ,	Loan payable		3,000
Common stock		10,000	Common stock		10,000
Retained earnings		-	Retained earnings	24.000	10,800
Revenues		12,000		24,800	24,800
Cost of goods sold	500	12,000			$\overline{}$
Rent expense	200				
Salary expense	500			losing: 26,	
			After c	losing: 24,	800
				ference: 1,	
—	26,000	26,000			
			vviiy u	ne differen	

Create Final Financial Statements





SHEET (as of Mar 30)
ssets: 19,800 y -
ent assets 19,800
assets: ent, net5,000 ts24,800
ES abilities: s payable 500 d revenue 500 nt liabilities 1,000
liabilities: /able3,000 ities 4,000
equity a stock 10,000 l earnings ers' equity & OE

Little 500*

"I've attended Super Bowls, World Series, and the Monaco Grand Prix, but the coolest event I ever attended was the Little 500." --Lance Armstrong, 1997

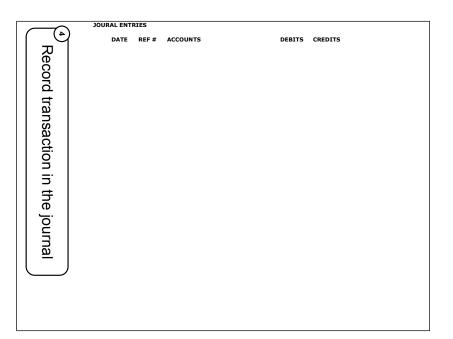
Started in 1951, the Little 500 is the premier collegiate cycling event in the nation. It is held every year in Armstrong Stadium on the campus of Indiana University. Teams of four ride laps around a quarter-mile cinder track. Riders continue until they are too tired to continue, at which point the bike is passed on to a teammate. Fraternity, sorority, residence hall, and independent teams (known as "cutters") race to be the first bike to cross the finish line after 500 laps. To date, the race has raised over one million dollars for scholarships. Below is the income statement and balance sheet for the student committee that runs the race. The committee is behind in its accounting. Please help them update their financial statements to May 1, 2011.

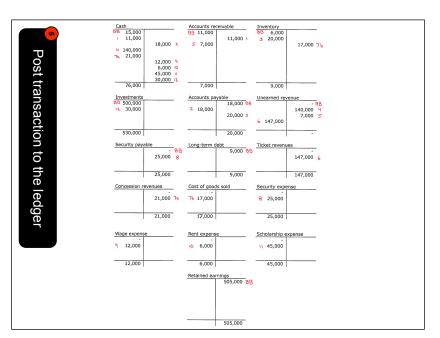
*Prepared by Professor Frank Hodge of the University of Washington Foster School of Business. Revised May 2011.

INCOME STATEMENT	f (for the period er	nding May 1, 2012)	
Ticket Revenues	\$80,000		
Concession Revenues Expenses	20,000		
Cost of goods sold	9,000		
Wage expense	10,000		
Scholarship expense	40,000		
Rent expense	5,000		
Security expense	18,000	_	
Net income	\$18,000		
		- ()	
		2012 ⊢	
		2012)=	
BALANCE SHEET (as c	of May 1, 2012)		
BALANCE SHEET (as of Current assets	of May 1, 2012)	Current liabilities	
	of May 1, 2012) \$15,000		\$18,000
Current assets		Current liabilities	\$18,000
Current assets Cash	\$15,000	Current liabilities	\$18,000 9,000
Current assets Cash Accounts receivable	\$15,000 11,000	Current liabilities Accounts payable	
Current assets Cash Accounts receivable Inventory	\$15,000 11,000 6,000	Current liabilities Accounts payable	
Current assets Cash Accounts receivable Inventory	\$15,000 11,000 6,000	Current liabilities Accounts payable Long-term debt	

THE FOLL	OWING EVE	NT TOOK PLACE FROM MAY 1, 2012 TO MAY 1, 2013
1. May	/ 15, 2012:	Collected all of our accounts receivable.
2. May	/ 16, 2012:	Paid all of our accounts payable.
3. Apr	il 18, 2013:	Purchased \$20,000 worth of inventory (food and beverages) on credit. We plan to pay for the inventory on May 10, 2013.
4. Apr	il 20, 2013:	Sold 20,000 tickets in advance. Each ticket costs \$7. All were paid for with cash.
5. Apr	il 21, 2013:	Sold 1,000 tickets in advance. Each ticket costs \$7. All were purchased on credit.
6. Apr	il 25, 2013:	RACE DAY 50
7. Apr	il 25, 2013:	Sold concessions for \$21,000 cash. The cost of the inventory (food and beverages) sold was \$17,000.
8. Apr	il 30, 2013:	Incurred security expense (police) of \$25,000. Will pay on May 12, 2013.
9. Apr	il 30, 2013:	Paid wage expense of \$12,000 in cash.
10. Apr	il 30, 2013:	Paid rent expense of \$6,000 in cash.
11. Apr	il 30, 2013:	Paid scholarship expense of \$45,000 in cash.
12. Apr	il 30, 2013:	Purchased \$30,000 worth of investments (e.g., stock) with cash.

Recording Trans	actions
Analyze transactions	
⁽²⁾ Determine effect on accounting equation (A = L + SE)	
³ Determine whether to debit or credit affected accounts	
4 Record transaction in the journal)
Post transaction to the ledger	
⁶ Prepare trial balance / financial statements)





6	ACCOUNTS	DEBIT	CREDIT
Prepare	Cash Accounts receivable Inventory	76,000 7,000 9,000	
are a trial balance	Investments Accounts payable Unearned revenues Security payable Long-term debt Retained earnings	530,000	20,000 - 25,000 9,000 505,000
ance	Ticket revenues Concession revenues Cost of goods sold Security expense Wage expense Rent expense Scholarship expense	17,000 25,000 12,000 6,000 45,000 727,000	147,000 21,000 727,000

For the Little 500...

- Record closing journal entries
- Post closing entries to the ledger
- Create a post-closing trial balance
- Create an income statement and balance sheet

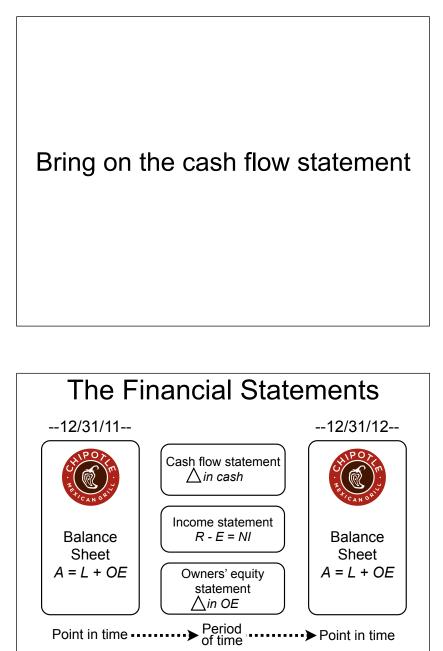
Record closing journal entries

5/1/13	13	Ticket revenues Concession revenues Retained earnings	147,000 21,000	168,000
5/1/13	14	Retained earnings Cost of goods sold	17,000	17,000
5/1/13	15	Retained earnings Security expense	25,000	25,000
5/1/13	16	Retained earnings Wage expense	12,000	12,000
5/1/13	17	Retained earnings Rent expense	6,000	6,000
5/1/13	18	Retained earnings Scholarship expense	45,000	45,000

Cash	Accounts receivable	Inventory
Uasil 06 15,000 11,000 18,000 140,000 12,000 12,000 12,000	2. 5 7,000 11,000 I	8 <u>6</u> 6,000
6,000 45,000 76,000	0 II	3 20,000 17,000 71 9,000 Unearned revenue 6 147,000 Ticket revenues 147,000 5 000 147,000 5 000 147,000 5 000 147,000 5 000 5 0000 5 0000 5 0000 5 0000 5 0000 5 0000 5 0000 5 00
Investments	Accounts payable	Unearned revenue
86 500,000 17 30,000	2 18,000 BB 20,000 3	- BB S; 140,000 Ч 6 147,000 б
530,000	20,000	
Security payable	Long-term debt 9,000 BP	Ticket revenues
25,000	9,000	13 147,000
Concession revenues 21,000 *	Cost of goods sold	security expense O
13 21,000 21,000	17,000 17,000 14	25,000 25,000 15
Wage expense 9 12,000	Rent expense	Scholarship expense
12,000 12,000	6,000 6,000	45,000 45,000 18
	Retained earnings 505,000 168,000 13 15 25,000 16 12,000 17 6,000 18 45,000 568,000 568,000	

Create a post-closing trial balance						
PRE-CLOSING TRIAL BALANCE	DEBIT	CREDIT	POST-CLOSING TRIAL BALANCE	DEBIT	CREDIT	
Cash Accounts receivable Inventory Investments	76,000 7,000 9,000 530,000		Cash Accounts receivable Inventory Investments	76,000 7,000 9,000 530,000	CREDIT	
Accounts payable Unearned revenues Security payable Long-term debt Retained earnings		20,000 - 25,000 9,000 505,000	Accounts payable Unearned revenues Security payable Long-term debt Retained earnings		20,000 - 25,000 9,000 568,000	
Ticket revenues Concession revenues Cost of goods sold Security expense Wage expense Rent expense Scholarship expense	17,000 25,000 12,000 6,000 45,000 727,000	147,000 21,000 727,000		622,000	622,000	
	, , 000	,000				

THEORE STATEMENT (10)	the neriod endi	ng May 1, 2013)	
Ticket revenues	•	,000	
Concession revenues		,000	
		,	
Expenses			
Cost of goods sold	17	,000	
Security expense	25	,000	
Wage expense	12	,000	
Rent expense	6	,000	
Scholarship expense	45	,000	
Net income	63	,000	
		2013 ⊨	
BALANCE SHEET (as of May	y 1, 2013)		
		I TARTI ITTES	
		LIABILITIES	
100770		Current liabilities	20.000
ASSETS			- /
Current assets	76.000	Current liabilities Accounts payable	20,000 25,000 45,000
	76,000 7,000	Current liabilities Accounts payable Security payable	25,000
Current assets Cash	,	Current liabilities Accounts payable Security payable	25,000
Current assets Cash Accounts receivable	7,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt	<u>25,000</u> 45,000
Current assets Cash Accounts receivable Inventory Total current assets	7,000 9,000 92,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt OWNERS' EQUITY	<u>25,000</u> 45,000 9,000
Current assets Cash Accounts receivable Inventory	7,000 9,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt	<u>25,000</u> 45,000
Current assets Cash Accounts receivable Inventory Total current assets Investments	7,000 9,000 92,000 530,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt OWNERS' EQUITY Retained earnings	25,000 45,000 9,000 568,000
Current assets Cash Accounts receivable Inventory Total current assets	7,000 9,000 92,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt OWNERS' EQUITY	<u>25,000</u> 45,000 9,000



Footnotes to the financial statements

Overview What is the cash flow statement? A statement that describes changes in the cash account. A schedule of cash receipts and payments, classified by operating, investing, and financing activities. Statement of Cash Flows (in thousands) Year Ended December 31. 2012 2011 2010 Net increase in cash & cash equivalents (\$78,690) \$176,405 \$5,272 Cash & cash equivalents, beginning of the year \$224,838

Cash & cash equivalents, end of the year

\$401,243

\$322,553

\$401,243

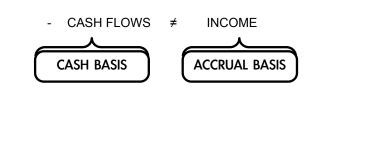
\$219,566

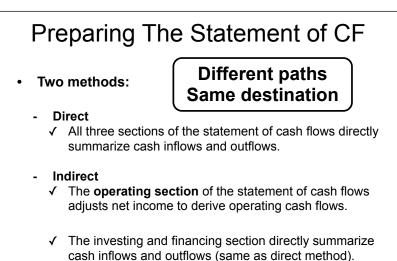
\$224,838

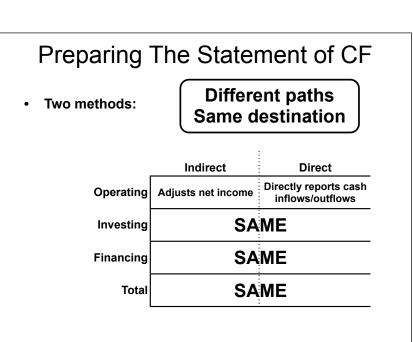


What is the purpose of the cash flow statement?

- To provide information about the operating performance of a firm...the same purpose as the income statement.







Preparing The Statement of CF

- Four steps (same for direct and indirect methods):
 - 1. Prepare the operating section.
 - 2. Prepare the investing section.
 - 3. Prepare the financing section.
 - 4. Combine the three sections and reconcile the net amount with the cash balance reported on the balance sheet.

Preparing The Operating Section

- The direct method:
 - 1. Go down the income statement adjusting each revenue and expense item to a cash amount.
 - 2. Sum amounts to get net cash from operating activities.

Preparing The Operating Section

The indirect method:

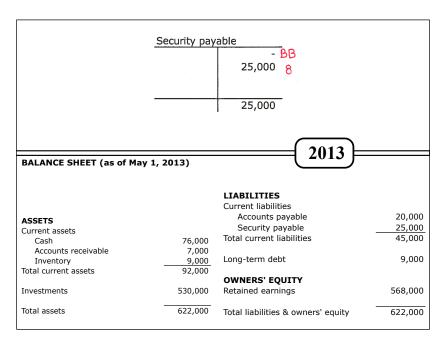
- 1. Start with net income.
- Adjust net income for "non-cash" revenues/gains and expenses/ losses.
- 3. Adjust net income for changes in current assets and current liabilities.
- 4. Sum amounts to get net cash from operating activities.

Preparing The Operating Section

• The indirect method: The logic

 A company reports security expense of \$25,000, which as you know, is reported on the income statement and is reflected in net income. Where would you look to see if the company paid cash for the expense?

INCOME STATEMENT (for the	period endi	ng May 1, 2013)	
Ticket revenues	147	,000	
Concession revenues	21	,000	
Expenses			
Cost of goods sold	17	,000	
Security expense	25	,000 🔶 🗕 🛶 🛶 א א א א א א א א א א א א א א א א א	
Wage expense	12	,000	
Rent expense	6	,000	
Scholarship expense	45	,000	
Net income		,000	
		2013	
BALANCE SHEET (as of May 1,	2013)		
	/		
		LIABILITIES	
		Current liabilities	
		Accounts payable	20,000
ASSETS		Accounts payable Security payable	20,000 25,000
Current assets	76.000	. ,	
Current assets Cash	76,000	Security payable	25,000
Current assets Cash Accounts receivable	7,000	Security payable	25,000
Current assets Cash	7,000	Security payable Total current liabilities	<u>25,000</u> 45,000
Current assets Cash Accounts receivable Inventory	7,000	Security payable Total current liabilities	<u>25,000</u> 45,000
Current assets Cash Accounts receivable Inventory	7,000	Security payable Total current liabilities Long-term debt	<u>25,000</u> 45,000
Current assets Cash Accounts receivable Inventory Total current assets	7,000 <u>9,000</u> 92,000	Security payable Total current liabilities Long-term debt OWNERS' EQUITY	25,000 45,000 9,000
Current assets Cash Accounts receivable Inventory Total current assets	7,000 <u>9,000</u> 92,000	Security payable Total current liabilities Long-term debt OWNERS' EQUITY	25,000 45,000 9,000



(4)	JOURAL ENTRI	IES			
IU	DATE 5/15/12	REF #	ACCOUNTS Cash (+A)	DEBITS 11,000	CREDITS
e e		1	Accounts receivable (-A)	11,000	11,000
	5/16/12	2	Accounts payable (-L) Cash (-A)	18,000	18,000
tra	4/18/13	3	Inventory (+A) Accounts payable (+L)	20,000	20,000
ans	4/20/13	4	Cash (+A) Unearned revenue (+L)	140,000	140,000
Record transaction in the journal	4/21/13	5	Accounts receivable (+A) Unearned revenue (+L)	7,000	7,000
9	4/25/13	6	Unearned revenue (-L) Ticket revenue (+R, +OE)	147,000	147,000
iii	4/25/13	7a	Cash (+A) Concession Rev (+R, +OE)	21,000	21,000
ne j	4/25/13	7b	Cost of goods sold (+E, -OE) Inventory (-A)	17,000	17,000
our	4/30/13	8	Security expense (+E, -OE) Security payable (+L)	25,000	25,000
nal	4/30/13	9	Wage expense (+E, -OE) Cash (-A)	12,000	12,000
\bigcirc	4/30/13	10	Rent expenses (+E, -OE) Cash (-A)	6,000	6,000
	4/30/13	11	Scholarship expense (+E, -OE) Cash (-A)	45,000	45,000
Cash	paid for scholars	hips	Investments (+A) Cash (-A)	30,000	30,000

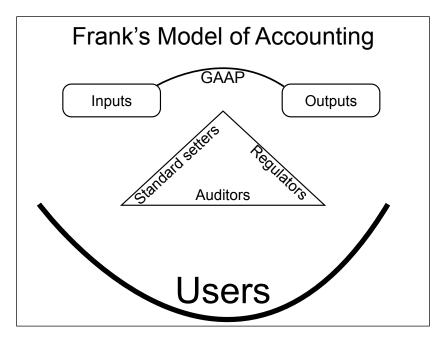
Casho dependentio Casho palarman Cash paid for sec	olarships	
CASH FLOWS FR	OM INVESTING ACTIVITIES	
Purchase of inve Net cash from in No depreciatior	stments vesting activities or paper gains/losses to add back	\$ (30,000) \$ (30,000)
	DMCEDINASNIQEINIGAAIQTIVITIES	
	nancing activities	<u>\$ -</u>
	accounts payable	
Net increase (de		\$ 61,000
	nning of the period	15,000
Cash at the end of	of the period	\$ 76,000
Ticket Revenues Concession Revenues Expenses	\$80,000 20,000	
Cost of goods sold	9,000	
Wage expense	10,000	
Scholarship expense	40,000	
Rent expense	5,000	
Security expense	18,000	
Net income	\$18,000	

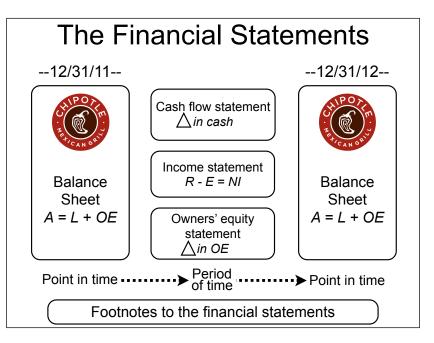
BALANCE SHEET (as of	f May 1, 2012)			(2012
Current assets		Curre	ent liabilities		
Cash	\$15,000	A	Accounts payable	\$18,00	0
Accounts receivable	11,000				
Inventory	6,000	Long	-term debt	9,00	0
Total current assets	32,000				
		Owne	ers' equity		
Investments	500,000	F	Retained earnings	505,00	0
Total assets	\$532,000	Total	liabilities & owners' equity	\$532,00	0
			—		
BALANCE SHEET (as o	f May 1, 2013	3)			2013
BALANCE SHEET (as o	f May 1, 2013	3)	LIABILITIES	(2013
BALANCE SHEET (as o	f May 1, 2013	3)	Current liabilities	(
	f May 1, 201:	3)	Current liabilities Accounts payable	(20,000
ASSETS Current assets		-	Current liabilities Accounts payable Security payable	(20,000 25,000
ASSETS Current assets Cash		76,000	Current liabilities Accounts payable	(20,000 25,000
ASSETS Current assets Cash Accounts receivable		76,000 7,000	Current liabilities Accounts payable Security payable Total current liabilities	(20,000 25,000 45,000
ASSETS Current assets Cash Accounts receivable Inventory	· · ·	76,000 7,000 9,000	Current liabilities Accounts payable Security payable	(20,000 25,000
ASSETS Current assets Cash Accounts receivable Inventory	· · ·	76,000 7,000	Current liabilities Accounts payable Security payable Total current liabilities	(20,000 25,000 45,000
ASSETS Current assets Cash Accounts receivable	· · ·	76,000 7,000 9,000	Current liabilities Accounts payable Security payable Total current liabilities Long-term debt	(20,000 25,000 45,000

Cash paid for scholarships		
INDIRECT: CASH FLOWS FROM OPERATING ACTIVIT	IES	
Net income		\$ 63,000
Adjustments:		
No depreciation or paper gains/losses to add back	-	
Add decrease in accounts receivable	4,000	
Subtract increase in inventory	(3,000)	
Add increase in accounts payable	2,000	
Add increase in security payable	25,000	
Total adjustments:		28,000
Net cash from operating activities		\$ 91,000
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments		\$ (30,000)
Net cash from investing activities		\$ (30,000)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net cash from financing activities		\$ -
Net increase (decrease) in cash		\$ 61,000
Cash at the beginning of the period		15,000
		76,000

DIRECT: CASH FLOWS FROM OPERATING ACTIVITIES Cash collected from customers Cash paid for inventory Cash paid for security (could leave off) Cash paid for wages Cash paid for rent Cash paid for scholarships Net cash from operating activities	\$ 172,000 (18,000) - (12,000) (6,000) (45,000) 91,000
INDIRECT: CASH FLOWS FROM OPERATING ACTIVITIESNet incomeAdjustments:No depreciation or paper gains/losses to add backAdd decrease in accounts receivable4,000Subtract increase in inventory(3,000)Add increase in accounts payable2,000Add increase in security payable25,000Total adjustments:Net cash from operating activities	\$ 63,000 28,000 91,000

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	Topics and Assignments
Vednesday (9/18)
Topics:	Introduction to Connect Painting the big picture: Accounting in society Introduction to the four financial statements Introduction to the accounts found on each statement Introduction to recording economic transactions
Thursday (9/19)	
Topics:	Practice recording economic transactions Practice creating balance sheets Practice creating income statements
Friday (9/20)	
Topics:	Introduction to creating cash flow statements Review of how everything fits together Practice exam





DATE	JOURNAL ENTRIES
REF #	NTRIES
ACCOUNTS	
DEBITS	
CREDITS	

Investments 500,000 Cash Security payable Wage expense Concession revenues LEDGER 15,000 0 Accounts receivable 11,000 Rent expense Cost of goods sold Long-term debt Accounts payable 18,000 9,000 Inventory 6,000 Scholarship expense Security expense Ticket revenues Unearned revenue 0